

06/01/94 11:52: 31 512 808 3670

REMINGTON ARMS

008/008

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE

Remington

PETERS

"CONFINE YOUR LETTER TO ONE SUBJECT ONLY"

PRIVILEGED AND CONFIDENTIAL
ATTORNEY COMMUNICATION

June 1, 1994

TO: BOB HASKIN

FROM: KEN GREEN *[Signature]*

RE: M/700 TRIGGER REPLACEMENT CAMPAIGN

Remington produced approximately 3mm M/700 rifles from 1962 to date. The attached sheets detail production figures and costs to replace trigger assemblies on the M/700 rifles in the field.

The costs do not include any new equipment necessary to manufacture the trigger assemblies.

The return rate is estimated at 30%. All new trigger assemblies would not have a bolt lock feature. Costs are estimated at \$22.7mm

KDC:
att.

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TO PROTECTIVE ORDER

WILLIAMS V. REMINGTON

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IL 126 01570

Plaintiff's Appendix Page 26
("Confidentiality" Motion)

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DEPOSITION
EXHIBIT
23
HASKIN

REMINGTON ARMS CO. INC.

MODEL 700 SHIPMENTS BY YEAR

1962	42799
1963	41087
1964	37661
1965	53789
1966	58031
1967	65082
1968	69813
1969	80209
1970	89651
1971	93176
1972	84178
1973	94483
1974	107146
1975	103322
1976	109807
1977	124560
1978	132600
1979	139768
1980	110608
1981	94374
1982	76998
1983	92057
1984	94111
1985	85576
1986	76262
1987	77377
1988	103501
1989	132696
1990	96746
1991	75000
1992	111262
1993	115378

TOTAL 2,869,108

↑ 1.8mm GUNS

FRS 24 1982

↓ 1.2mm GUNS

M/7	100,000
M/40X	10,000
M/878	30,000

Grand Total 3,009,108

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REMINGTON ARMS

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COST ESTIMATE - M/700 CALL BACK - 1982 BACK TO 1960

MODELS OF GUNS INCLUDED: ALL MODEL 700, MODEL SEVEN AND MODEL 40X RIFLES

TOTAL OF GUNS: 1,838,977

ASSUMPTION: WE WILL GET BACK 20%, OR 367,795 GUNS

BUDGET:

SALARIES: KELLY SERVICES -	\$	109,000.
REMINGTON EXEMPT -		75,000.
IN-HOUSE REPAIR LABOR -		<u>2,064,249.</u>
SALARIES TOTAL:		2,248,249.
TRIGGER ASSEMBLY COST:		2,574,565.
ADVERTISING COSTS:		150,000.
FREIGHT COSTS:		4,781,335.
PHONE SERVICE:		<u>20,000.</u>
TOTAL COST ESTIMATE:	\$	<u>9,754,169.</u>

ADDITIONAL EXPENSE TO CALL BACK FROM 2/25/82 TO DATE

FORTY PERCENT (40%) RETURN = 487,252 UNITS X \$ 26.52/GUN = \$ 12,921,923.

TOTAL COST

\$ 22,676,092.

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